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| **Jason R. Trkovsky** | |
| **OVERVIEW** | |
| I am a customer-focused technology leader specializing in product management and software engineering with over 10 years of experience. I believe the best technology solutions are born only when engaging customers to a very high degree and being committed to understanding the underlying processes driving the customers’ business and decisions. This approach combined with my technical aptitude and experience has resulted in an impeccable record delivering advanced technical solutions to extremely satisfied customers. I am seeking a senior product management role in a growing organization that will allow me to continue to grow and focus at the intersection of product strategy, design, user experience and engineering. | |
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| **EXPERIENCE** | |
| **THE RAINMAKER GROUP. –** Alpharetta, GA | **2014 – Present** |
| *The leader in revenue optimization solutions (SaaS) for the multi-family housing and hospitality industries.* | |
| **Lead Product Manager, LRO (2014 – Present)**   * Owner of the 2-year product roadmap for the LRO (Lease Rent Options) product, a revenue optimization platform. * Currently leading a multi-phase re-write of the entire application, redesigning every page to align with optimal customer work-flow, and designing new value-added features. * Developed a production quality prototype to test concepts for new features allowing internal and external customers to get hands-on experience which ultimately allows the product & engineering teams to move faster to delivery. * Designed and launched the first native mobile application for iOS and Android. * Developed an internal product management web application tailored to the company needs for release planning, engineering team velocity forecasting, and communication. | |
| **APPLE INC. –** Elk Grove, CA | **2010 – 2014** |
| *The world leader in mobile device and personal computer manufacturing, working in Worldwide Retail Fulfillment and Logistics (RFL).* | |
| **RFL Engineering Manager (2012 – 2014)**   * Established and began communicating a product roadmap to include new applications, releases for existing applications, and infrastructure scalability projects. * Implemented an extreme agile model that was a drastic shift from the norm at Apple whereby we begin designing and building almost immediately and then refine both requirements and the product at an accelerated pace while engaging the customer throughout. * Led the team responsible for designing and developing 15 custom web applications and reports from concept to launch over the last 4 years. Each project more complex and visible than the last all with a team of fewer than 4 people. Each team member acting as a process consultant, project manager, and developer. * Delivered applications including New Product Introduction (NPI) Supply/Demand, Retail Inventory Scenario Planning, Quarter End Inventory Forecasting, Retail In-Stock, Retail Freight, Retail KPI Trending, Retail Shrink and Accuracy, Physical Inventory (PI) Reconciliation, Product Lifecycle Management. * Took on additional responsibilities as program manager for Apple Retail’s mobile iOS applications used to manage inventory in the back-of-house, specifically Personal Pickup and Demo/In Store Use Inventory Manager. | |
| **RFL Senior Software Engineer (2010 – 2012)**   * Designed and developed a custom, end-to-end web application to manage and reconcile more that 800 physical inventory events each year across Apple’s 400+ retail stores worldwide resulting in zero headcount growth over the past 4 years. * Architected a data import and processing framework to streamline development, administration, and performance monitoring for 50+ nightly routines. On average new data import routines could then be built, tested, and launched in a matter of 1-2 hours. * Began the first product roadmap efforts to begin to consolidate many fragmented web applications and reports into a single ecosystem on both the front-end and back-end. | |
| **VIRTUAL PREMISE, INC. –** Atlanta, GA | **2005 – 2008** |
| *A leading provider of web-based real estate financial reporting, portfolio, and transaction management software.* | |
| **Senior Implementation Manager (2006 – 2008)**   * Managed team of 5 for SunTrust Bank to scope current processes and replace 2 existing systems with a custom software solution; new system allowed client to efficiently manage and report on real estate transactions and client relationships of a $50 million portfolio. * Proposed and implemented an internal professional service order tracking system used to manage and analyze client billing, turn-around time, time tracking, and company resource needs. * Supervised product development and application configuration for 10 implementation projects to facilitate financial auditing, budgeting, and reporting related to real estate holdings. * Architected 10 software tools facilitating faster, more consistent implementations, decreasing training time for new employees, and increasing communication within the organization, resulting in an average 30% increase in productivity. * Co-chaired committee to develop new training curriculum for new implementation consultants and client support analysts which reduced training time and learning curve nearly 50%. | |
| **Account Manager (2005 – 2006)**   * Cultivated relationships with existing clients expanding use of the application and streamlining existing software configuration to improve processes and adapt to changing business needs; generated annual revenue of $120,000. * Led team of 6 for UPS Supply Chain Solutions to automate payment of monthly real estate expenses of approximately $10 million per month across 1,500 properties resulting in an annual cost savings of $100,000. | |
| **NEO, INC. –** Atlanta, GA | **2003 – 2005** |
| *A leading provider of project management services and web-based facility management software.* | |
| **Account Manager**   * Spearheaded efforts to increase third party vendor adoption of work order management software to automate GE Energy work orders across 5 locations resulting in a 20% average decrease in open work orders per month. * Analyzed departmental space requirements and CAD drawings of vacancies to facilitate 4 space consolidation projects reducing the campus real estate portfolio by 20%. * Liaised between GE’s facility management team and team of 4 NEO employees scheduling weekly on-campus relocation projects of employees and fulfilling 500 work orders per month. | |
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| **EDUCATION** | |
| **THE UNIVERSITY OF TEXAS AT AUSTIN**, McCombs School of Business – Austin, TX | **May 2010** |
| **Master of Business Administration**, Full-Time Program | |
| **GEORGIA INSTITUTE OF TECHNOLOGY**, College of Engineering– Atlanta, GA | **May 2003** |
| **Bachelor of Science in Industrial and Systems Engineering** | |
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| **ADDITIONAL** | |
| * Technical Proficiencies: Ember.js, MongoDB, Git, Node.js, MySQL, PHP, Javascript, HTML, CSS, Less, AWS, MS SQL Server, Angular.js * User Interface / User Experience Design * Agile Software Development Methodology | |